

## Message Text

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PAGE 01 JAKART 11103 100210Z

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ACTION XMB-04

INFO OCT-01 EA-09 ISO-00 EB-07 /021 W

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R 100055Z SEP 75

FM AMEMBASSY JAKARTA

TO SECSTATE WASHDC 0185

UNCLAS JAKARTA 11103

E.O. 11652: NA

TAGS: OTRA, EFIN, EGEN, ID

SUBJ: VISIT OF EXIMBANK ECONOMIST HOWARD S. TURK

REF: (A) STATE 209080; (B) STATE 126664

1. EMBASSY DELIGHTED RECEIVE VISIT FROM EXIM ECONOMIST TURK. TIMING SUGGESTED REF (A) PERHAPS NOT IDEAL DUE IMPENDING MAJOR MOSLEM HOLIDAY, IDUL FITRI, OCTOBER 6 AND 7, BUT WE BELIEVE STILL FEASIBLE. MOST GOI OFFICIALS WILL HAVE BEEN FASTING FOR ENTIRE RAMADAN MONTH AND LOOKING FORWARD TO HOLIDAYS. THUS ATMOSPHERE THIS TIME OF YEAR SOMEWHAT COMPARABLE LATE DECEMBER/EARLY JANUARY IN WASHINGTON. NEVERTHELESS EMBASSY BELIEVES STILL POSSIBLE ARRANGE APPROPRIATE APPOINTMENTS FOR TURK AND WILL ATTEMPT BUNCH GOI APPOINTMENTS AT BEGINNING OF VISIT LEAVING MOST APPOINTMENTS WITH AMERICANS UNTIL LATER.

2. IN ADDITION TO HELPING TURK WITH ECONOMIC PULSE-TAKING TASK DESCRIBED PARA 3 REF (A), EMBASSY, LOCAL U.S. BUSINESS COMMUNITY, AND GOI WILL ALL WELCOME OPPORTUNITY GAIN BETTER INSIGHT REGARDING EXIM POLICIES, FUNDING LEVELS, PLANS FOR FUTURE, PROJECT STATUS, AND PROCEDURES. EMBASSY IN PARTICULAR GREATLY INTERESTED IN RECEIVING PARA 2 REF (B) TYPE BRIEFING(S) DESIGNED HELP E/CM STAFF PREPARE PLAY EXPANDED ROLE DESCRIBED PARA 3 REF (B). WE ALSO KNOW U.S. BUSINESS COMMUNITY VERY INTERESTED LEARNING HOW AND WHAT EXTENT EXIM CAN ASSIST THEM IN COMPETITIVE BIDDING FOR GOI PROJECTS. FINALLY,  
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WE ASSUME GOI OFFICIALS WILL HAVE NUMBER QUESTIONS

CONCERNING BOTH POTENTIAL FUTURE EXIM FINANCING IN  
SUPPORT OF GOI FIVE-YEAR DEVELOPMENT PLAN PROJECTS AND  
PROCEDURAL PROBLEMS OFFICIALS BELIEVE THEY HAVE  
EXPERIENCED UTILIZING EXIM FUNDING TO DATE.

3. IN PLANNING APPOINTMENTS REQUESTED PARA 3 REF (A)  
EMBASSY WOULD LIKE LEARN LEVEL OF GOI OFFICIALS TURK  
SHOULD SEE; I.E., IN LIGHT PREVIOUS EXIM CONTACTS SHOULD  
APPOINTMENTS BE MADE AT POLICY MAKING DIRECTOR GENERAL  
LEVEL WITH INDIVIDUALS SUCH AS SALEH AFFIF (BAPPENAS) AND  
DR. YULIANTO (FINANCE MINISTRY), OR WOULD CALLS ON  
WORKING LEVEL OFFICIALS BE MORE APPROPRIATE?  
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## Message Attributes

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**Current Classification:** UNCLASSIFIED  
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